

**WAOA OPERATING BUDGET - FY 2017 AND FY 2018**

**APPROVED**

	FY14 Actual	FY15 Actual	FY16 Actual	FY17 Approved	FY18 Approved
<b>Revenue</b>					
Fall Conference					
Golf Tournament	\$1,600	\$1,400	\$1,800	\$2,000	\$2,000
Registration	\$6,255	\$8,665	\$7,840	\$8,000	\$8,000
Sponsorships	\$17,200	\$19,200	\$21,700	\$19,500	\$19,500
<b>Subtotal</b>	<u>\$25,055</u>	<u>\$29,265</u>	<u>\$31,340</u>	<u>\$29,500</u>	<u>\$29,500</u>
Membership Dues	\$900	\$22,320	\$1,775	\$25,000	\$0
Interest	\$17	\$9	\$8	\$10	\$10
Other	\$0	\$534	\$3,000	\$0	\$0
<b>Total Revenue</b>	<u>\$25,972</u>	<u>\$52,128</u>	<u>\$36,123</u>	<u>\$54,510</u>	<u>\$29,510</u>
	FY14	FY15	FY16	FY17	FY18
	Actual	Actual	Actual	Approved	Approved
<b>Expense</b>					
Bank Service Charges	\$182	\$63	\$0	\$0	\$0
Legislative Session/Meetings	\$5,875	\$8,199	\$8,380	\$10,000	\$10,000
Dues and Subscriptions	\$0	\$0	\$0	\$100	\$100
Licenses and Permits	\$27	\$0	\$0	\$30	\$30
Fall Conference					
Golf Tournament	\$2,955	\$2,489	\$2,310	\$3,500	\$3,500
Hotel/Conference	\$16,225	\$14,070	\$24,383	\$18,000	\$18,000
Supplies	\$146	\$0	\$2,628	\$200	\$200
<b>Subtotal</b>	<u>\$19,325</u>	<u>\$16,559</u>	<u>\$29,321</u>	<u>\$21,700</u>	<u>\$21,700</u>
Office Supplies	\$0	\$13	\$48	\$200	\$200
Printing/Reproduction	\$2,597	\$1,823	\$0	\$2,500	\$2,500
Computer/Software Purchase/Re	\$0	\$0	\$0	\$500	\$500
Postage and Delivery	\$0	\$0	\$0	\$100	\$100
Reimbursed Expense					
Food and Bar	\$0	\$0	\$0	\$400	\$400
Hotel/Lodging	\$198	\$0	\$375	\$600	\$600
Meetings/Conferences	\$0	\$0	\$0	\$0	\$0
Other	\$0	\$0	\$0	\$0	\$0
Travel & Entertainment - Meals	\$0	\$0	\$0	\$0	\$0
Continuing Education/Greg Isbill F	\$0	\$2,500	\$0	\$3,000	\$3,000
Promotions/Merchandise	\$2,151	\$0	\$0	\$500	\$500
Website	\$0	\$0	\$479	\$500	\$500
Awards	\$869	\$536	\$1,161	\$1,000	\$1,000
Other	\$100	\$0	\$0	\$200	\$200
Legislative Services Contract	\$13,500	\$18,417	\$16,614	\$10,000	\$10,000
<b>Total Expense</b>	<u>\$44,824</u>	<u>\$48,110</u>	<u>\$56,378</u>	<u>\$51,330</u>	<u>\$51,330</u>
<b>Net Income/(Loss)</b>	<u>(\$18,852)</u>	<u>\$4,019</u>	<u>(\$20,255)</u>	<u>\$3,180</u>	<u>(\$21,820)</u>