

WAOA Income Statement - FY 2016
As of December 31, 2016

	FY14 Actual	FY15 Budget	FY15 Actual	FY16 Budget	FY16 Actual	% Actual vs. Budget
Revenue						
Fall Conference						
Golf Tournament	\$1,600	\$2,000	\$1,400	\$2,000	\$1,800	90%
Registration	\$6,255	\$8,000	\$8,665	\$8,000	\$7,840	98%
Sponsorships	\$17,200	\$15,000	\$19,200	\$15,000	\$21,700	145%
Subtotal	<u>\$25,055</u>	<u>\$25,000</u>	<u>\$29,265</u>	<u>\$25,000</u>	<u>\$31,340</u>	<u>125%</u>
Membership Dues (2013-2014)	\$900					
Membership Dues (2015-2016)		\$25,000	\$22,320	\$0	\$1,775	0%
Interest	\$17	\$30	\$9	\$30	\$8	26%
Other	\$0	\$0	\$534	\$0	\$3,000	0%
Total Revenue	<u>\$25,972</u>	<u>\$50,030</u>	<u>\$52,128</u>	<u>\$25,030</u>	<u>\$36,123</u>	<u>144%</u>
Expense						
Bank Service Charges	\$182	\$150	\$63	\$150	\$0	0%
Legislative Session/Meetings	\$5,875	\$8,000	\$8,199	\$8,000	\$8,380	105%
Dues and Subscriptions	\$0	\$100	\$0	\$100	\$0	0%
Licenses and Permits	\$27	\$30	\$0	\$30	\$0	0%
Fall Conference						
Golf Tournament	\$2,955	\$3,500	\$2,489	\$3,500	\$2,310	0%
Hotel/Conference	\$16,225	\$13,000	\$14,070	\$13,000	\$24,383	188%
Supplies	\$146	\$200	\$0	\$200	\$2,628	0%
Subtotal	<u>\$19,325</u>	<u>\$16,700</u>	<u>\$16,559</u>	<u>\$16,700</u>	<u>\$29,321</u>	<u>99%</u>
Office Supplies	\$0	\$350	\$13	\$350	\$48	4%
Printing/Reproduction	\$2,597	\$1,750	\$1,823	\$1,750	\$0	104%
Computer/Software Purchase/Repair	\$0	\$500	\$0	\$500	\$0	0%
Postage and Delivery	\$0	\$100	\$0	\$100	\$0	0%
Reimbursed Expense						
Food and Bar	\$0	\$400	\$0	\$400	\$0	0%
Hotel/Lodging	\$198	\$600	\$0	\$600	\$375	0%
Meetings/Conferences	\$0	\$0	\$0	\$0	\$0	0%
Other	\$0	\$0	\$0	\$0	\$0	0%
Travel & Entertainment - Meals	\$0	\$0	\$0	\$0	\$0	0%
Continuing Education/Greg Isbill Fund	\$0	\$2,000	\$2,500	\$2,000	\$0	125%
Promotions/Merchandise	\$2,151	\$500	\$0	\$500	\$0	0%
Website	\$0	\$500	\$0	\$500	\$479	0%
Awards	\$869	\$1,000	\$536	\$1,000	\$1,161	116%
Other	\$100	\$200	\$0	\$200	\$0	0%
Legislative Services Contract	\$13,500	\$18,000	\$18,417	\$18,000	\$16,614	92%
Total Expense	<u>\$44,824</u>	<u>\$50,880</u>	<u>\$48,110</u>	<u>\$50,880</u>	<u>\$56,378</u>	<u>95%</u>
Net Income/(Loss)	<u>(\$18,852)</u>	<u>(\$850)</u>	<u>\$4,019</u>	<u>(\$25,850)</u>	<u>(\$20,255)</u>	

WAOA Balance Sheet - FY 2014
As of December 31, 2016

ASSETS

Current Assets

Checking/Savings

American National Bank (checking) \$32,078.94

First Interstate Bank (savings) \$14,770.87

Total Checking/Savings \$46,849.81

Accounts Receivable

Accounts Receivable \$0.00

Total Accounts Receivable \$0.00

Other Current Assets

Undeposited Funds \$0.00

Total Other Current Assets \$46,849.81

TOTAL ASSETS **\$46,849.81**

LIABILITIES & EQUITY

Liabilities

Accounts Payable \$0.00

Total Current Liabilities \$0.00

Equity

Opening Bal Equity \$67,105.15

Retained Earnings \$0.00

Net Income (\$20,255.34)

Total Equity \$46,849.81

TOTAL LIABILITIES & EQUITY **\$46,849.81**